

**To:** Honorable Mayor and City Councilors  
**From:** Russell Gale, Acting City Manager  
**Date:** October 31, 2014  
**Re:** Notes to Council

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### **1. STAFF REPORTS / ITEMS REQUIRING IMMEDIATE ATTENTION**

- Recreation, Parks, Cultural Affairs & Tourism Department Monthly Report – September 2014
- Development Services Department Report: Exterran Load Moved
- Broken Arrow Police Department Month in Review – October 2014

### **2. GENERAL CORRESPONDENCE / NOTIFICATION**

- Press Release: 1,000<sup>th</sup> Fire Hydrant Painted
- Broken Arrow Ledger Article: Broken Arrow Recognized as Finalist for Environmental Work
- Tulsa's Future Regional Economic Development Update Report – September 2014

### **3. SPECIAL EVENTS / ACTIVITIES**

- Roses Inc. Green Country Presents Rose Farm Jamboree October 31 and November 1

Respectfully submitted,




Russell Gale

jmh  
Attachments

## 1. STAFF REPORTS / ITEMS REQUIRING IMMEDIATE ATTENTION



**To:** Jeff Jenkins, Assistant City Manager

**From:**  Scott Esmond, Director Recreation, Parks, Cultural Affairs & Tourism

**CC:**

**Date:** October 27<sup>th</sup>, 2014

**Re:** September 2014 Monthly Report

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Please find enclosed the September 2014 Monthly Report for the Recreation, Parks, Cultural Affairs & Tourism Department.

Please contact Scott Esmond if you have any questions.

Encl: September 2014 Monthly Report



#### DIRECTOR – SCOTT ESMOND

- Attended City Council meeting.
- Held two staff members performance reviews.
- Met with Architect and Engineering firm for the purpose of discussing future projects.
- Met with a Chamber of Commerce representative for the purpose of discussing future development plans for Central Park.
- Attended the Board of Adjustments meeting for Rose West Park.
- Attended the City Manager's staff meetings.
- Participated in interviews for the Events Coordinator vacancy.
- Attended a project review meeting.
- Attended meeting with the Assistant City Manager for the purpose of discussing department items and updates.
- Attended an end of summer appreciation lunch with department staff.
- Met with Indian Nations Council of Government staff and City staff for the purpose of review and comments regarding the regional bicycle and pedestrian master plan (GO Plan).
- Met with staff members to discuss and correct various items at the Main Street Streetscape Project.
- Held weekly department staff meetings.
- Participated with leadership team for the purpose of prioritizing bond issue items to be funded in 2015.
- Worked on use agreements with primary users of department facilities.

## BATTLE CREEK GOLF CLUB



### GENERAL

- September was an extremely busy month with over 889 tournament rounds for month. This exceeded budgeted tournament rounds by 239 rounds.
- This also helped Green Fee Revenues (+6,159), Food & Beverage operations (+\$5,565) and merchandise sales (+\$3,714) exceed budgeted revenues as well. Total revenues for the month were \$17,898 higher than budgeted revenues.
- Warm, mild weather conditions for September also attributed to a very successful month.

### GOLF OPERATIONS

- Battle Creek Golf Club had 13 outside events as well as our Club Championship.
- Club memberships are up from 2013 as well as the golf shop revenue.
- Outside staff was trained on proper safety procedures and proper opening and closing procedures.
- Moving into October we will be starting to work on winter projects like cleaning, organizing, painting, and maintenance of our cart fleet.

### COURSE MAINTENANCE

- Received 1.75 inches of rain and with the warm temperatures and being dry; wetting agents were applied as needed on the course.
- The maintenance team did accomplish many tasks this month as well as our seasonal scheduled mowing; these tasks include:
  - Needle tining greens to improve air and water flow.
  - Spot spraying post-emergent herbicides to weeds.
  - Fertilizing the entire golf course with an organic fertilizer to help the grass build food reserves to over winter better.
  - Sprayed greens with fungicides and insecticide as needed.
  - Sprayed some of the trees along homeowner fence lines due to army worms beginning to infest.
  - Over seed the driving range tees and par 3 tee boxes with ryegrass.
  - Top-dressed and groomed greens to improve playability.
  - Irrigation repairs as needed. We did see an increase in irrigation repairs during the dry weather.
  - Mowed all native areas.
- Next month we will begin to winterize the course. We will apply pre-emergent herbicides to green surrounds, begin to stockpile resources to do some tee improvements and irrigation improvements.

## MONTHLY SUMMARY

- September rounds were 63 more total rounds to budget and 129 more than last year.

<b><u>September Rounds</u></b>	<b><u>Budgeted</u></b>	<b><u>Prior Year</u></b>	<b><u>Actual</u></b>
PUBLIC ROUNDS	800	669	<b>723</b>
TOURNAMENT	650	541	<b>889</b>
MEMBER	1,500	1,580	<b>1,420</b>
BATTLE CARD	300	261	<b>286</b>
TWILIGHT	470	473	<b>379</b>
MISC.	0	140	<b>138</b>
MEMBER GUEST	280	270	<b>228</b>
<b>TOTAL ROUNDS</b>	<b>4,000</b>	<b>3,934</b>	<b>4,063</b>

## MONTHLY GROSS REVENUE

- September total revenue was \$181,839 for the month, which was \$17,898 more than budgeted revenues. The full financial reports are presented separately.

	<b>September Budget</b>	<b>September Prior Year</b>	<b>September Actual</b>
DUES & FEES	21,350	19,016	25,005
GREEN FEES	63,291	59,206	69,450
CART FEES	20,400	19,610	22,601
MERCHANDISE	18,200	17,927	21,914
OTHER GOLF COURSE SERVICES	12,300	10,038	8,904
FOOD & BEVERAGES	28,400	28,359	33,965
<b>TOTAL REVENUE</b>	<b>163,941</b>	<b>154,156</b>	<b>181,839</b>

## BANQUET FACILITY USAGE REPORT

	<b>Event</b>	<b>Total \$\$</b>
9/6/14	Reception	1,474
9/10/14	Event	2,413
9/12/14	Reception	1,287
9/13/14	Reception	1,180
9/17/14	Meeting	455
9/27/14	Wedding	2,493
	<b>Total Banquet Revenue:</b>	<b>\$9,302</b>

## FOOD AND BEVERAGE

- September was a very busy month with tournament buffets and banquet events. Actual revenues were \$5,565 higher than budgeted revenues.
- The club is currently in the process of looking for a Food & Beverage manager.
- The current part-time staff has been doing a great job splitting up the various duties to keep the current operation running smoothly.
  - Brooke Marshall has been handling all the banquet events and event requests.
  - Daisy Smith has been placing all of the weekly food orders as well as making the grill work schedules.
- Kendal Turpen, prior Food & Beverage Manager, has been helping on a part-time contract service basis until a new manager is in place.

## CULTURAL AFFAIRS & TOURISM

### DIRECTOR - LORI HILL

- Attended the Lt. Governor's Conference on Tourism in Muskogee.
- Attended and assisted with the Taste on Main Food Truck Event.
- Held interviews for the Events Coordinator position.
- Attended and assisted with the Sky Dance Kite Festival held at the Events Park.
- Attended the Broken Arrow Chamber Successful Women's Luncheon.
- Attended the Santa Run planning meeting.
- Attended the Chalk It Up planning meeting.

- Did an interview on Channel 8 to help promote Chalk It Up.
- Attended Chalk It Up.
- Assisted with the set up for the Broken Arrow Chamber of Commerce's Lassos and Lace event held at the Events Park.
- Met with Event Coordinator to do a walk thru of the Farmers Market for a School Reunion.
- Met with Event Coordinator for a walk thru of the Events Park for a potential location for the Broken Arrow Relay for Life event.
- Entered content and photos for the new Convention and Visitors Bureau (CVB).
- Coordinating CVB term renewals and or appointments for expiring terms.
- Coordinated with the Sky Dance Kite Festival event planners; set up porta johns, delivery of tables and chairs, advertising of the event and media press release.
- Attended the Downtown Advisory Board meeting.
- Attended the Bring Back The Roses Gala event meeting.
- Attended the planning meeting for Grills and Grilles.
- Attended the monthly Green Country Marketing Association executive board meeting.
- Attended the monthly Special Events Committee meeting.
- Worked with Green Country Marketing Association for ads in several publications.

#### FARMERS MARKET COORDINATOR – JUDY PRIETO

Planned and lead a meeting with the Farmers Market vendors.

- Whitney Danker from the Regional Food Bank spoke and the Supplemental Nutrition Assistance Program (SNAP) was introduced.
  - 54 vendors attended.
  - We completed the meeting by filling out a survey.
  - Goal is to get 5 vendors to sign up for SNAP so that we could announce it next spring when the market opens.
  - 10 vendors have completed or are in the process to accept SNAP. That is double what we announced as the goal when I did the Tulsa World interview.
- Vendor survey results:
    - A couple of vendors reported a decrease in sales on the survey (without percentages). Three vendors tracked and reported sales in comparison to last year. They reported an increase of 21%-200% of sales compared to 2013. There were no actual percentages submitted with numbers for those who claimed their sales went down.



- Weekly average sales from vendors who reported via the survey:
  - \$100-\$500 – 11 vendors
  - \$600-\$1000 – 8 vendors
  - \$1000-\$1500 – 1 vendor
  - \$2000-\$2500 – 2 vendors
- Attended the kickoff for Edible Magazine.
- Tulsa Health Department Report – No violations, all vendors are in compliance.
- Assisted vendors with: conflict resolutions, needs, problems, and connected them with the appropriate training as it becomes available.
- Continued to respond to all new vendor inquiries by email, phone and at the Farmers Market.
- Learned about the new SNAP program – a continual, ongoing and time consuming project.
- Provide ongoing SNAP support to vendors.
- Forty-four vendors participated during the 2014 Farmers Market season.
- The foot traffic dropped dramatically in September due to school starting.

## **RECREATION DIVISION**

### **RECREATION MANAGER – THOR ROOKS**

- Attended interviews for the part-time Recreation Assistant position.
- Placed requisitions to post Full Time and Part Time Recreation Assistant positions.
- Working on Broken Arrow Amateur Basketball Association (BAABA) Use Agreement, waiting on response from BAABA.
- Working on Broken Arrow Youth Baseball (BAYB) Use Agreement and establishing communication with BAYB.
- Attended Employee Insurance Committee (EIC) meeting.
- Attended the Employee Advisory Committee (EAC) meeting.
- Presented a slide show for the Broken Arrow School Board meeting regarding the Ray Harral Nature Center.
- Met with Young Men’s Christian Association (YMCA) regarding operations of the Country Aire pool in 2015.
- Broken Arrow Youth Volleyball has grown from 80 participants to 138 for the Fall league.

## RAY HARRAL NATURE CENTER – JOHNNY KOESTER

- A lecture was given on snakes and spiders to sixteen patrons from the Broken Arrow Covenant Church.
- A lecture was given on bugs and poison ivy to eight girl scouts.
- A Bearded Dragon lizard was obtained for a display.
- Goldfish are now on display.

## PARKS MAINTENANCE DIVISION

### PARKS MAINTENANCE MANAGER – PHIL HINK


- Attended Department staff meetings.
- Monitored ongoing park construction projects:
  - Broadway Streetscaping – Landscaping installed. Created punch list for Engineering/Construction (E/C) inspector on landscaping and irrigation deficiencies.
  - Farmers Market parking lot- continue to wait on E/C to provide as-built plans so we can locate the waterline.
  - Central Park sports courts - Color surfacing installed on tennis courts. There are surface problems that will need to be corrected. Goals were set on basketball court and concrete poured.
  - Camino Villa clubhouse - Footing and slab poured. Metal building scheduled to arrive Oct. 15<sup>th</sup> per contractor.
  - Chisholm Trail South Park electric - Quote completed on owner provided electrical equipment for this project.
- Completed Family Medical Leave Act paperwork as required for division personnel.
- Attended meeting with INCOG and City staff to finalize regional pedestrian and bicycle master plan.
- Monitored contract pond maintenance activities on 5 park sites and 2 Battle Creek sites.
- Monitored contract mowing maintenance activities at 7 park sites and one detention facility.
- Entered termination for one park maintenance position that was vacated due to resignation. Position was posted by Human resources (HR) and applicants are currently being screened for interviews.
- Worked with Chris Ohler, Horticulturist, to identify planting locations for trees that will be purchased and installed by a grant awarded to Keep Broken Arrow Beautiful committee.
- Worked with electrical consultant on creating the proper specs for electrical equipment that was quoted and will be provided by the City for the Chisholm Trail South Park project.

### PARKS MAINTENANCE

- Daily litter cleanup was performed at all park sites, and park outdoor bathrooms were cleaned.
- Monthly playground inspections were completed, and maintenance items addressed as required.

- Performed routine weekly mowing of parks, building grounds and trails.
- Prepared Chisholm Trail South Park for the Sky Dance Kite Festival and the Lassos and Lace event. Crew prepped grounds, flushed water system, deposited trash barrels, etc.
- Performed monthly tests on the Lightning Prediction system at Indian Springs Sport Complex (ISSC).
- Marked off and painted weekly athletic boundary lines on 33 soccer fields, 4 football fields, 10 baseball fields and 2 adult softball fields.
- Checked scoreboards at Nienhuis Park Football Complex prior to the start of league games.
- Monthly fertilizer and herbicide applications were performed at Nienhuis Park football complex, ISSC baseball complex and Al Graham softball fields. ISSC and Nienhuis Park fields were aerated.
- Crews attended a Risk Management safety meeting that was held at the park maintenance facility.
- Mobile stage was delivered, setup and removed for Chalk-it Up in The Rose District.
- Prepared Central Park, Chisholm Trail South Park and the Farmers Market for class reunions. Electric receptacles were checked and turned on, timers were reset for bathrooms and lights, and additional trash barrels deposited as needed.
- Routine rose maintenance performed at the Nienhuis Park Rose Garden and Centennial Park. Pesticide applications, pruning, deadheading, etc.
- Performed daily maintenance at The Rose District; trash cleanup, blowing sidewalks, pruning, etc.
- Skateboard deterrents were installed on one block of planter benches in The Rose District. Additional deterrents have been ordered and will be installed on remaining planters after delivery.
- All swimming pools were closed, drained, deck equipment removed, shade structure canvas removed and equipment winterized. Pool motor for Family Aquatic Center burnt up during the draining process, and will be rebuilt prior to next season. (\$1100 rebuild cost)
- Trimmed shrubs/limbs adjacent to the Liberty Parkway trail.
- Identified problems with The Rose District irrigation system, and reported them to E/C inspector for contractor repairs.
- Removed several small trees along Linear Trail that had been downed by beavers. Created a work order with Animal Control to remove the nuisance beaver(s).
- Began removal of summer annuals in preparation for fall/winter plantings. Ordered fall annuals and bulbs for landscape beds.
- Performed weekly filter checks and backwashing on the Veterans Park fountain.
- Lowered and raised department maintained flags as required during the month.
- Maintenance personnel monitored the Thursday Night Live events at the Farmers Market.


End of Report

**To:** Russell Gale, Acting City Manager  
**Cc:** Jeff Jenkins, Assistant City Manager  
**From:** Michael W. Skates, Development Services Director   
**Date:** October 31, 2014  
**Re:** Development Services Report

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1. **Exterran Oversize Load Move** - On October 18, 2014 the largest load to move through Oklahoma left Exterran at approximately 7:15 A.M. The load moved through the City along the prescribed route, resulting in a contractor hired by the City to move the signal pole at the northwest corner of New Orleans and Lynn Lane. The line item invoice being sent to NW Logistics includes 7 police officers for a total of \$1,950.00, General Services employees acting to raise signal heads and other equipment for a total of \$1,891.13, and an outside contractor to move the northwest corner signal heads and pole at New Orleans & Lynn Lane for \$11,025.00. The total invoice to NW Logistics is \$14,866.13. The news of this load was wide spread throughout the community, as shown in news media coverage photographs showing the streets lined with spectators watching the move.

**To:** Russell Gale, Interim City Manager  
**From:** David N. Boggs, Chief of Police   
**Date:** October 29, 2014  
**Re:** BAPD Month in Review – October 2014

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Detective Adcock was invited to the State Capitol on Thursday and was presented the Award for Excellence in Action Against Domestic Violence. The award is presented by the State of Oklahoma District Attorney's Council. Adcock is being recognized for her dedication, perseverance, and compassion in responding to domestic violence victims. We are extremely proud of her award and the recognition she brings not only to the victims of domestic violence but her department as well.

Detectives Scott, Gerber, and Soergel completed their robbery investigation of the Walgreen's on South Elm. They caught the lone outstanding suspect while conducting surveillance in Tulsa at the Boulder Ridge Apartments following a drug buy.

Farewell, Officer Tom Lewis. Your department wide email was inspirational and had *some real insight into how to manage this calling. Thank you on behalf of BAPD for the cases you made and, not least of all, for the officers you trained.*

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Testing for Police recruit was held on Saturday October 11<sup>th</sup>.

Stolen vehicle reports are down from 138 in 2013 to 98 so far in 2014.

Stolen vehicle recoveries are down from 20 in 2013 to 15 in 2014.

Telecommunicators Erik Dickover & Chy Yarbrough were commended this week for their performance during a child birth in the wee hours one morning. Dickover answered the 911 where a woman had just delivered. He echoed her statements so the other operators in the room could hear in real time what was occurring. While Dickover was gathering the needed information, Yarbrough got EMS & an engine toned out and dispatched within 51 seconds, all while other 911s continued to come in. Dickover continued with instructions for the new mother on how to care for the newborn, the umbilical cord and afterbirth. From the time the 911 call started until firemen were on scene announcing a new baby girl was a mere 5 minutes! Great job and teamwork.

FBI TFO's have been busy assisting HSI and other agencies in serving numerous search warrants throughout Tulsa County. We assisted in the big synthetic marijuana search warrants that were conducted on October 7, 2014. We also followed up on a FBI lead from Los Angeles Police Department and took into custody two individuals that

LAPD had homicide arrest warrants for. Both TFO's testified in Federal court for a case that originated in Broken Arrow with the US Postal Inspectors office.

DEA TFO's and FBI TFO's assisted US Postal Inspectors on the delivery of a suspicious package which contained marijuana. This is a large scale organization mailing large amounts of marijuana all over the US beginning in Seattle, Washington.

DEA TFO's executed a search warrant in Broken Arrow in an ongoing synthetic marijuana case that resulted in the seizure of 5917 packets of synthetic marijuana, \$58,900 in cash and a vehicle.

SIU investigators attempted to have a half pound of methamphetamine delivered to them which resulted in a short pursuit and they arrested one individual for trafficking methamphetamine AFCF possession of a firearm during commission of a felony AFCF knowingly concealing stolen property AFCF

The Training Unit hosted a Safariland Wall Banger Breeching class.

Captain Shaw, Sipes and Sgt. Buchanan taught a Taser Certification Class to the Jail Staff and several Reserve Officers.

Sgt. Hughes and Off. Smith taught DT and Pepper Spray Cert. to the Jail Staff.

Emily Chisum, wife of our very own Officer Jonathan Chisum, started as a detention officer on Sunday October 5<sup>th</sup>. She will be working 6p-6a for the time being.

Animal Shelter staff and volunteers were at Dogtoberfest on Sunday, Oct 12<sup>th</sup>. Dogtoberfest is hosted by Village Vet at Houston & Aspen. The parking lot is shut down and turned into an animal carnival to promote adoption and animal care.

Animal shelter staff and volunteers hosted Animal Boo-Looza at the shelter on October 18<sup>th</sup>. 16 shelter animals were adopted during the event.

The dogs at our shelter have a new way to pass the time. New rubber Kong toys were purchased with money donated to the shelter. Various sizes were purchased for the different size of dogs. They were given out this week and the dogs love them. It helps pass the time while waiting for adoption and gives them a lot of enjoyment.



## 2. GENERAL CORRESPONDENCE / NOTIFICATION



**Contact: Krista Flasch**  
**Director of Communications**  
**City of Broken Arrow**  
**Phone: (918) 259-2400, ext. 5309**  
**Mobile: (918) 409-7771**  
**Fax: (918) 259-8226**

## **Broken Arrow Utilities Crew Paints 1,000 Fire Hydrants in 2014**

**Broken Arrow, Okla. (10/30/2014)** – In April 2014, the Broken Arrow Fire and Utilities Departments kicked off a new initiative to paint 1,000 fire hydrants each year for ten years. Today, employees will reach their 2014 goal by painting their 1,000<sup>th</sup> fire hydrant.

The City of Broken Arrow water distribution system comprises a network of pipes that stretches for about 650 miles with an estimated 10,000 fire hydrants. These hydrants play a critical role in providing fire protection for the community.

While the Fire Department routinely tests the City’s fire hydrants on an on-going basis, the new program ensures the hydrants will also receive a fresh coat of paint, and obstructions such as planters, bushes, and landscape items are removed to make sure fire fighters can quickly locate the hydrant during an emergency.

Since the project began in April, crews have tested and painted 1,000 fire hydrants, repaired 197 hydrants, and replaced 16.

“A fresh coat of paint sends a positive message to residents and creates a favorable impression of the City and the quality of utilities to the customers we serve,” said Utilities Director Anthony Daniel. “This effort also helps the Fire Department maintain its current ISO rating.”

What: Painting of 1,000<sup>th</sup> fire hydrant  
When: Thursday, October 30 at 10:30 a.m.  
Where: 551 W. Oakland Place, Broken Arrow, OK

###





**BEFORE**

**AFTER**

**ASH & FREEPORT**

## Broken Arrow recognized as finalist for environmental work

From Staff Reports [news@baledger.com](mailto:news@baledger.com) | Posted: Tuesday, October 28, 2014 1:44 pm

Keep Oklahoma Beautiful (KOB) will hold its 24th Annual Environmental Excellence Awards Celebration on Thursday, Nov. 20 at the National Cowboy & Western Heritage Museum.

During the fundraiser, KOB will honor Certified Beautiful Neighborhood of Keep Broken Arrow Beautiful (KBAB) as a finalist in the Nonprofit Organization — 40,001 population category— as well as honoring City of Broken Arrow as a finalist in the Government Programs category. With more than 500 guests expected to attend, this event is sure to be an unforgettable evening.

Awards will be presented in several categories, some chosen by a panel of judges and some chosen through social media. Four distinguished Board of Director awards are given annually recognizing major environmental efforts over the last year by individuals, communities, and Corporations.

Funds raised during the event will go to bettering the wide range of programs KOB provides to help enhance the natural beauty of Oklahoma. Items up for grabs include a \$500 Mathis Brothers gift certificate, a two-day “Casino Night” getaway package, and Club Level OKC Thunder tickets, just to name a few.

Tickets to attend the event in support of Certified Beautiful Neighborhood of KBAB and City of Broken Arrow, are available for purchase on our website. The event will begin with a reception and fundraiser at 5:30 p.m. The dinner and awards presentation will follow.

Keep Oklahoma Beautiful’s mission is to empower Oklahoma citizens to preserve and enhance the state's natural beauty and ensure a healthy, sustainable environment.

For more information regarding the fundraiser and awards celebration please visit [www.keepoklahomabeautiful.com](http://www.keepoklahomabeautiful.com)



BA finalist for environmental work

**To:** Russell M. Gale, Acting City Manager  
**From:** Norm Stephens, Assistant to the City Manager / Economic Development  
Coordinator  
**Date:** October 27, 2014  
**Re:** Tulsa's Future Report

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I am providing you with the Tulsa's Future Regional Economic Development update for September 1 – September 30, 2014.



**Regional Economic Development Activity Update  
September 1 - September 30, 2014**

**Announcements & New Jobs Created**

- New Jobs Created
  - Number of new jobs created per month and year
  - Number of jobs greater/less than \$50,000

	Greater than \$50,000	Less than \$50,000	Total Jobs
For the month of September 2014	100	265	365
Total for 2014	1,597	740	2,337
Total for 2013	2,484	3,514	5,998
Total for 2012	2,425	1,078	3,503
Total for 2011	<u>4,100</u>	<u>4,105</u>	<u>8,205</u>
Totals for 2011-2014	10,606	9,437	20,043

**Business Attraction**

Describe the efforts and results to attract business with regards to:

- New Prospects & Site Visits/Number of New Prospects and/or Site Visits  
 Current Month: 3  
 Year to Date: 22  
 Total 2013: 20
  
- New Projects – Proposals Submitted  
 Current Month: 6  
 Year to Date: 37  
 Total 2013: 62
  
- Lead Development  
 Current Month: 8  
 Year to Date: 72  
 Total 2013: 75

**Lead Development Companies**

AAR CORP., Tesla Motors, Inc., Fonar Corporation, Tel-Instrument Electronics Corp., AEROGROW INTERNATIONAL, INC., Wesco Aircraft Holdings, Inc., The Graham Corporation, The Oilgear Company

ID	Start Date	Number of Jobs	Status	Target Industry	Community	New Business/Expansion
328	9-5-2014	250	Active	Aerospace	Tulsa Region	New
327	9-29-2014	900	Active	Advanced Manufacturing	Tulsa Region	New
326	9-29-2014	150	Active	Professional Services	Tulsa Region	New
325	9-18-2014	15	Active	Advanced Manufacturing	Tulsa Region	New
324	9-5-2014	150	Active	Advanced Manufacturing	Tulsa Region	New
322	9-16-2014	N/A	Active	Advanced Manufacturing	Tulsa Region	New

**Regional Partner Scheduled Appointment Opportunities**

We would like to extend the opportunity for you to attend any or all of these scheduled appointment events. We will be setting up scheduled appointments with site consultants and corporate real estate executives in the targeted cities below. In order to participate, we ask that you inform us of your participation by the deadline and arrange for your individual travel expenses.

**Scheduled Appointments for 2014**

Destination	Participation Deadline	Scheduled Appointment Dates	Communities Attending
Chicago, IL	February 11	March 19-20	
Minneapolis, MN	February 24	March 25-27	-PSO
Phoenix, AZ	March 21	April 22-24	
Atlanta, GA	July 1	August 5-7	
Dallas, TX	July 17	August 19-21	MidAmerica Industrial Park
Chicago, IL	September 4	October 7-9	
Charlotte/Greenville, NC	September 11	October 13-16	Muskogee, PSO

## **Business Retention & Expansion**

- Existing Company Visits  
Current Month: 54  
Year to Date: 517  
Total 2013: 536

## **External Marketing**

### **New York Event**

Tulsa Regional Chamber President/CEO and Senior Vice President, Economic Development recently attended the annual Oklahoma business executive and site location consultant event in New York City which included several meetings with various consultants. More than 100 guests attended the Oklahoma event providing valuable networking opportunities for Tulsa and its regional partners. The event was also attend by Mayor Bartlett, Secretary Parman and communities/organizations from across the state including MidAmerica Industrial Park, GRDA, Port of Muskogee, and Claremore. The Tulsa region typically receives a significant number of projects from New York-based consultants and real estate professionals.

### **IAMC Fall 2014 Professional Forum, September 13-16**

Senior Vice President, Economic Development attended the Industrial Asset Management Council's (IAMC) Fall Forum. IAMC provides the unique opportunity to network with national corporate real estate executives and site location consultants. The forum also focuses on professional development and provides insight into corporate values directly related to the overall metrics of an organization, minimizing its costs and sustaining a globally competitive market share.

### **International Downtown Association "IDA" Conference, September 3-5**

Senior Vice President, Economic Development attended this year's annual IDA conference and tradeshow. The conference focused on intensification of downtowns and districts worldwide, as well as successful revitalization and continued urbanization across the globe turning our city centers into dynamic places of change.

## **Regional Partner Educational Forums with National Site Consultants**

- April 2014 – Jim McGraw, Partner with Keating Muething an Klemkamp PLL, discussed regional collaborations, creative incentive proposals and the Macy's project.
- June 2014 – Betty McIntosh, Managing Director Business Incentives Practice Cushman Wakefield, discussed trends in economic development and the importance of incentives.

## **Regional Partner Updates**

### **AXH Air-coolers Continues Major Expansion in Claremore**

AXH Air-coolers has recently broken ground on their latest multi-million dollar expansion in Claremore, making their manufacturing complex of facilities the largest in their industry. The company designs and manufactures air-cooled heat exchangers for the natural gas compression and power generation industries. This comes on the heels of the company's acquisition this past year and renovation of an adjacent vacant 103,000 SF building left dormant and out of production for a number of years. Their three existing buildings have been expanded recently and represent upwards of 350,000 square feet of manufacturing space on 38 acres. New buildings currently under construction will consist of 172,000 additional square feet resulting in a combined total of just over 500,000 square feet on 67 acres. Completion dates for current construction are estimated to be end of 2014 and into the first quarter of 2015. AXH has added 80 new jobs in 2014 with an additional 40 jobs projected by the end of current construction.

## **Regional Partner Meetings**

- November 6, 2014 – The Muskogee City / County Port Authority  
Time: 12:00 p.m. to 1:30 p.m.  
Location: River Center, Three Forks Harbor, 5201 Three Forks Rd, Fort Gibson, OK 74434

### 3. SPECIAL EVENTS / ACTIVITIES





## Event Details

### Rose Farm Jamboree

#### Friday, October 31

BA's one and only rose nursery is throwing a community jamboree -- 7 acres of thousands of blooming rose bushes, live music, petting zoos, Kids Craft Barn, food trucks, a Fairy Forest walking trail and more! Come and shop roses during the most beautiful bloom of the season!

**Date:** October 31, 2014

**Time:** 4:00 PM - 9:00 PM

**Time Details:** Friday 4-9 p.m. and Saturday 11 a.m. to 6 p.m.

**Location:** Roses, Inc. Green Country

**Address:** 500 E. Washington St.  
Broken Arrow, OK 74012

**Contact:** 918-455-7673

**Email:** Email (<mailto:Hello@rosesinc.net>)

**Cost:** \$5.00 per family

**Links:** Website (<http://www.rosesinctulsa.com>)

